

Specialized Cost-Consulting for Telecommunication Services

Start 2002; Telecommunication-Expertise since 1991
Mission Success-Based Cost-Consulting
Services Consulting, Analysis, Optimization and Evaluation
Targetgroup Large and Mid-Sized Companies (>100 to >10.000 empl.)
Clients Corporate Groups among the Top 500 of the World

Bernd Großmann
Diplom-Betriebswirt



former Director Sales
Responsible for Marketing and Sales of Voice, TC-, IT-, and Internetservices for a Networkoperator with own Infrastructure



Gerhard Weishäupl
Diplom-Betriebswirt



former Director Finance
Responsible for Finance, Procurement, Controlling and Billing for a Networkoperator and Provider of Telecommunication- and Internetservices

Cost-reduction experts with experience and market knowledge

Consult55 offers experience and market-knowledge of 40 man-years and cost-reduction consulting for telecommunication-services. Maintaining the customers standards we will find and negotiate case specific solutions to lower your cost for various services. Since 1991 we have worked successfully for well known telecommunication network-operators (Mobile, Radio, Fixed-Line, Data). We know the market, many project-pricings and of course we are familiar how operators calculate. Consequently we know how fair prices should look like and are experienced in negotiating on a top-level. **Our promise: No savings = No consulting-fee**

SuccessStories e.g.

SME	Fixed-Line + IP	Result = 5-digit €uro-Sum	– Increased performance, Consolidation, Weakspots eliminated
Mid-Sized	Mobile-Consulting	Result = 6-digit €uro-Sum	– Tariffoptimization Renegotiations, Supplier unchanged
Corporate	Mobile + Fixed-Line	Result = Substantial savings	– Invoicecheck + Credit notes, optimization, Supplier unchanged

Costreduction Telecommunication

Consulting-Methodology:

- | Analysis of Usage Profile + Invoiceanalysis/-control + WeakSpot-Analysis
- | Tariffnegotiations and Evaluation of RFP / RFO, Tariffoptimization + opt. Administration
- | Optimization of Tariffcombination for medium and large Mobile-Fleets (optim. Tariffmix)

Your Benefits will always **exceed** the consulting-fee

Money has 100 feetand that is why we offer success-based consulting services – contrary to commission-consulting!

chinese saying

No Invest + Low Risk

No daily or fixed fees – We generate our remuneration through savings

Success-based consulting lowers your „consulting-risk“ to a minimum, because the fee is savings dependent. One part of the found savings will increase the customers profits, while the other part pays for our services. At the same time our consulting model insures a high level of motivation and loyalty to the customer. And of course the customer stays in full control. You alone define requirement-profiles and will decide. We only search for solutions, analyse and prepare your way to a pragmatic and cost-effective solution.

Measurable Results

You will receive clearly measurable results.

Since Quality of service is a key factor, we only cooperate and present solutions of capable suppliers, networkoperators, providers and reseller. And of course the customer has a veto.

You will see a „Before and After“ evaluation („Is“ vs. „Should-be“), estimating the different measures and remedies. We will search for weakspots, invoice-errors, an dunused services, that create unnecessary costs.

Security

Integrity and Loyalty are of utmost importance to us

„One will always meet twice in life“ – We act accordingly and will only make promises that we can keep. We will only work with depersonalised data, details of the consulting-results will not be published and we act loyal to the customer. After all the more savings for the customer, the merrier is our consulting fee. We´ll win together and so we guarantee to all our customers: **No savings = no consulting fee.**

For more details visit www.consult55.de or call us now +49 (0)611 - 565 797-40

Consult55 in der Wirtschaftspresse...

11/2006 in **„creditreform“** ®™
ab S. 72... VoIP/Sparsen mit dem Telefon

06/2006 in **„Markt und Mittelstand“**®™
ab S. 60... Festnetz und Mobilfunk...

01/2006 in **„retail technology“** ®™
ab S. 58... Internet-Telefonie...

10/2005 in **„impulse“** ®™
ab S. 132... Kostensenkung Festnetz....

04/2010 in **„ProFirma“** ®™
ab S. 52... VoIP, Centrex, Interview...

Consult 55  Unternehmensberatung auf Erfolgsbasis
Plutoweg 4
65191 Wiesbaden

www.consult55.de
Bernd Großmann
Telefon

info@consult55.de USt-ID-Nr.: DE 223647845
Diplom-Betriebswirt [FHWI] / Inhaber
+49 (0) 611 565 797 40

Die Zusammenarbeit wird vertraglich vereinbart, nachdem wir in einem Vorgespräch die Chancen gemeinsam erörtert haben. Bitte beachten Sie das Copyright: Veröffentlichungen oder die kommerzielle Verwendung sind nur mit schriftlicher Genehmigung erlaubt. Änderungen sind vorbehalten. Mit ® und/oder ™ und/oder © gekennzeichnete Namen sind geschützte Marken bzw. Rechte von Dritten. Die Nennung erfolgt nur zur Information