## Consult55 is a specialized cost-reduction-consulting for telecommunication-services

Consult55 reduces your cost fast and effective and offers expert-knowledge within the complex field of "Telecommunication-services, Data and Internet-services".

Since 1991 we have worked successfully for various and well known telecommunication networkoperators (Mobile, Radio, Fixed-Line, Leased-Line). With our own database- and cost-calculationtools, we search for invoice-errors, analyse usage profiles, find and compare tariff-models, quantify weak-points as well as other cost-intensive problems. And since we are fully convinced of our capabilities, we offer our services within a Success-Based Consulting-Concept, no daily fees!

"No savings for the client, no reward for us." This we assure our customers in writing. This minimizes "consulting-risks", because we only receive a part of the savings we generate for the customer. At the same time we are highly motivated, since we can only win together with you, not through commissions.

Corporate-groups and Mid-sized companies have profited from our services. We know the market as well as many project-pricings, and of course we are familiar how operators calculate. Consequently we know how fair prices should look like and are experienced in negotiating on a top-level.

> "40% Savings" - The German management-magazine "impulse" published an article using one of our customers as an example. ("40 Prozent sparen" 10/05 p. 132...)

## Bernd Grossmann

Diplom-Betriebswirt



Manager Sales

Responsible for Sales and Marketing of Voice, TK-, IT-, and Internet-services for a Network-operator with its own infrastructure

## Gerhard Weishäupl

Diplom-Betriebswirt



former **Director Finance** 

Responsible for Billing, Controlling and Buying of Voice, TK-, IT-, and Internet-services for a Network-operator and Telecommunication-reseller

## Why Consult55?

Consult55 reduces your telecommunication-costs effectively and permanently, as it combines industry expertise with controlling know-how. At the same time we know from many projects what the supply side can offer. In many large and medium companies communication costs are only a small part of total costs. Therefore they are often being viewed isolated and infrequently today fixed-line, tomorrow mobile or data..., without analyzing mutual cost effects. Many opportunities for cost reduction remain untapped. One decisive factor is the lack of tarifftransparency, prevents goal-oriented negotiations and optimal decisions.

Good results in cost-savings can only be achieved through a case specific evaluation of the usageprofile in relation to tariffs, pricings, conditions and many other auxiliary conditions. This is where traditional buying methods (bidding/proposals) are insufficient, since there is no single object to be evaluated. Instead one has to compare various tariff-models, options and a complex serviceportfolio with many different cost-factors. Companies are in need of a "technical controller" with market-knowledge and inside-know-how from the operators. And that is exactly what we offer.

40 man-years of experience and expert-knowledge - Success-Based-Consulting!

Veröffentlichung nur mit Genehmigung. Alle Angaben freibleibend und ohne Gewähr auf Vollständigkeit. Irrtümer und Änderungen vorbehalten.

